



# Enchantment at Hamilton

c/o FirstService Residential, 21 Christopher St. Eatontown, NJ 07724, Phone: 609-803-2467

## CANDIDATE PROFILE

Name: Robert Hearn

Address: \_\_\_\_\_

Phone Number: (Home) \_\_\_\_\_, Cell) \_\_\_\_\_

Email Address: robert.hearn@fsresidential.com

### Brief Biography Background, Professional and Civic Experience

(100 words or less):

See attached

### Reasons for Seeking a Position on the Board

(100 Words or less)

See attached

SIGNATURE: Robert J. Hearn Date 8/29/2015

Kindly return this form to the Association, in care of FirstService Residential  
Attention Alexis Molzon by mail or email it to me at [alexis.molzon@fsresidential.com](mailto:alexis.molzon@fsresidential.com)

## **Robert [Bob] Hearn**

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**Objective** I have always been involved in my community and clubs and would like to continue that past history by involvement in my community as a Director.

**Related  
Positions Held**

**Grandville Arms Condominium Association**

- Treasurer
- A 352 Unit Condominium complex with private roads and where Board (mostly treasurer) responsibility includes the management of maintenance, repair and replacement of all plumbing, heating, hot water and external portions (common areas) of twenty two 16 Unit buildings built circa 1980.
- Responsible for \$1,340,000 annual budget
- Implemented financial controls that were seriously lacking with property manager
- Changed relationship with property manager from one where everything was done by property manager to one where the Board controls the property manager
- Implemented the tracking (estimated, actual and cost variance) of all property manager's work orders and approved all work orders over \$1,000.00 aggregate annual expense items
- Developed the Association's Request For Proposal for structural repairs to 11 of 22 buildings on Grandville site
- Implemented a fast track to implementing property lien for deadbeat owners
- Negotiated a \$2,500,000 Loan with bank

**Oceanview Marina Townhouses Association**

- Secretary
- Treasurer
- President
- Raised dues only once in nine (9) years
- New common area electrical system
- Implemented and managed new projects
- Repair and replacement of fiberglass decks
- Removal and replacement of all building siding and replacement with vinyl siding
- Replaced deteriorating concrete areas with all new exterior concrete
- Replaced four (4) of seven (7) building roofs
- Others too numerous to name

**Knights of Columbus Father Capodanno Council #6522**

- Secretary
- Treasurer

**Robert (Bob) Hearn**

- Work History**
- Forked River Columbian Club**
    - Secretary
    - Treasurer

**Technical, Sales & Sales Management**

- Burroughs Corporation – Computer programmer & Sales
- Datapoint Corporation – Systems Engineer, Sales & Sales Management
- Customation Inc – Principal/owner, Consulting and Software Development
- Tandem Computers – Sales to NY Brokerage Community
- NCR – Sales to NY Brokerage Community

- Software Systems Design & Development**
- Account Receivables
  - Account Payables
  - General Ledger
  - Engineering, Payroll & Job Cost
  - Pharmaceutical Sales & Contract Administration
  - Invoicing, Inventory Control
  - List Maintenance
  - Fuel Oil Billing
  - Customer Directory Delivery system

- Extensive Experience With:**
- Quicken Accounting Software
  - MS PowerPoint
  - MS Word
  - MS Excel

**Personal:**

Married to Maria for 53 years come 10/14/2015

Two adult children, four grandchildren

Hamilton resident from July 1976 to November 2000 and 2013 to present

Purchased my home in Enchantment July 2013